



# TRACKING SUPPLIER PREBUYS

There are a couple of different ways to record product that you prebought from suppliers depending. You may want to consult with your accountant before deciding which method, or combination of methods, to follow.

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# Using Purchase Orders (optional but recommended)

**Purchase Orders** are the **Work Orders** of the AP side of the books. Instead of tracking what your customers have ordered from you, POs track what you have ordered from your suppliers.

Using *Purchase Orders* is optional, but if you haven't used them in the past, please consider using them now to assist you in tracking your supplier prepayments. They're handy to track what you've ordered, what you've agreed to pay for it, how much you've received already, and how much is still to come. They can be used also to track the *Release Numbers* given to you by your suppliers.

If you use Purchase Orders, you can run the *Inventory Position report* to see at a glance how much you have on hand, how much is committed to customers on Work Orders, and how much is on order from your suppliers on Purchase Orders.

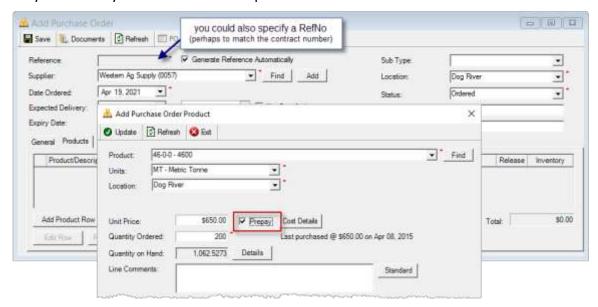
There is a different version of the Inventory Position Report available if your company uses Bill & Hold (a.k.a. invoice now, pickup later) that can be loaded into your agrē database.

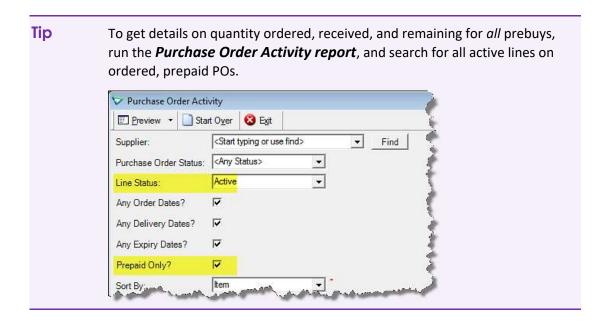
**Purchase Orders** can be used in conjunction with all the methods listed below and can be used to record the prebuy of both inventory and non-inventory items.

# Example: You prebuy 200 MT of 46-0-0 for \$650/MT

Use a *Purchase Order* to record the items you are prebuying from suppliers.

Check the *Prepay* checkbox (as you intend to use prepay dollars for this purchase). Complete
as you normally would and *Save* the purchase order.

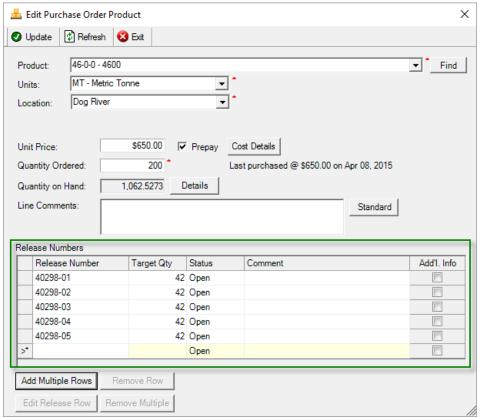




#### **Recording Release Numbers** (optional but recommended)

Once you've received the release numbers from the supplier, you can add them to the purchase order. When you receive the product later, you can link the load directly to a release number on the PO.

Edit the PO, edit the product row and add the release numbers.



Edit Purchase Order > Edit Product Row, Add Release Numbers

Help

You can get **step-by-step instructions** on how to add and manage release numbers from **online Help in the Accounts Payable chapter**.

• Use the **PO Release Number Activity report** (found under Inventory) to track them.

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#### PO Release Number Activity

Any Status Product Name is 4600 - 46-0-0 Any Location

Release Number	PO Reference	Order Date	Supplier	Created For	Status	Target Qty
402984-01	DPO00022	Jul 11, 2012	Western Ag Supply (0057)	Dog River	Filled (Rec. Jul 11, 2012)	42.0
402984-02	DPO00022	Jul 11, 2012	Western Ag Supply (0057)	Dog River	Open (Exp. Aug 15, 2012)	42.0
402984-03	DPO00022	Jul 11, 2012	Western Ag Supply (0057)	Dog River	Open (Exp. Aug 15, 2012)	42.0
402984-04	DPO00022	Jul 11, 2012	Western Ag Supply (0057)	Dog River	Open (Exp. Aug 15, 2012)	42.0
402984-05	DPO00022	Jul 11, 2012	Western Ag Supply (0057)	Dog River	Open (Exp. Aug 15, 2012)	32.0

# Tracking Prepayments using a Supplier Overpayment

Method: Supplier Overpayment						
<u>Pros</u>	<u>Cons</u>					
easiest and most simple to use	<ul> <li>no corresponding increase in asset value</li> </ul>					
	<ul> <li>some lenders may consider this 'money for nothing' (especially without a prepaid Purchase Order)</li> </ul>					

#### Overview

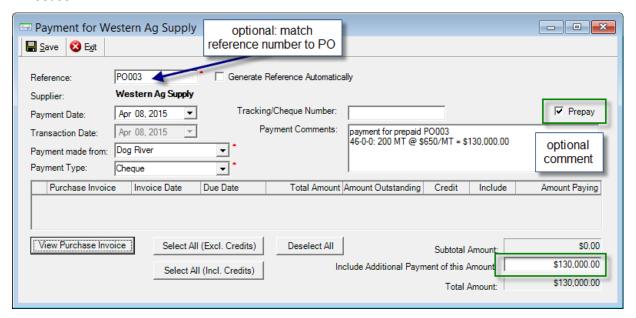
The **Supplier Overpayment** method is the quickest way to record product that you've prebought from your supplier. It's simply a matter of overpaying the supplier and flagging the overpayment as a prepayment. You're not yet receiving any product (no Inventory Receipts) and you're not generating a "bill" that needs to be paid (no Purchase Invoices).

To prepay a supplier you record an overpayment payment to the supplier's account and flag it as a prepayment. In the future, when you receive the prepaid product and the corresponding purchase invoices, you'll apply the prepayment credits as applicable.

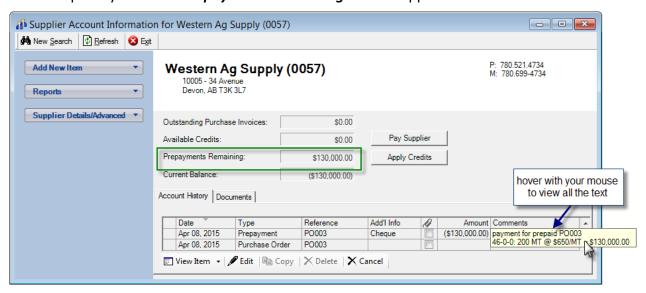
#### **Prepaying the Supplier**

Now that you have a purchase order listing the prepaid items you expect to receive from the supplier, you'll record a prepayment to the supplier's account - you are paying now for items that you will receive at a later date.

Recording prebuys this way means that there is no purchase invoice to pay yet so enter the
amount of the prepayment in the *Include Additional Payment of this Amount* field. Adding a
comment now may be helpful when you are reconciling the supplier's account later in the
season.



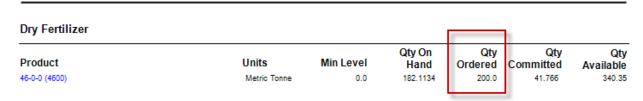
- Print a cheque if applicable.
- The prebuy shows as Prepayments Remaining on the supplier account.



• The *Inventory Position report* shows that there are 200 MT on order.

# Inventory Position Dog River

Product Name is 4600 - 46-0-0



# **Receiving Prepaid Product**

• When the prebought items are received, add an inventory receipt and reference the purchase order you created previously.



Help

You can get **step-by-step instructions** on how to add, edit, link to, or import from **Purchase Orders** from **online Help in the Accounts Payable chapter**.

• Linking the inventory receipt to the purchase order updates the quantity on order amount immediately.

# Inventory Position Dog River

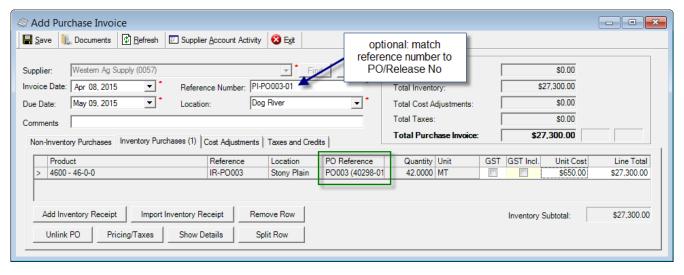
Product Name is 4600 - 46-0-0



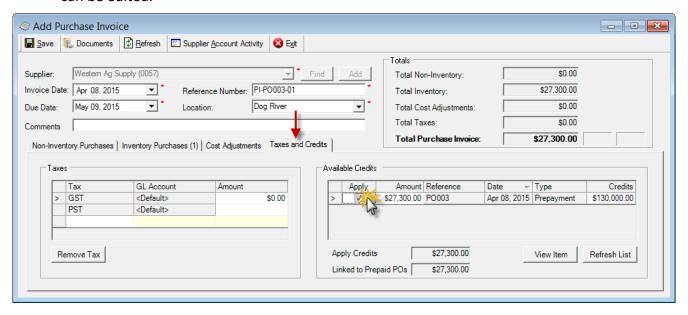
# **Getting the Bill**

When you receive the purchase invoice from the supplier, import the inventory receipt and use the available credits to pay for it instead of making a supplier payment.

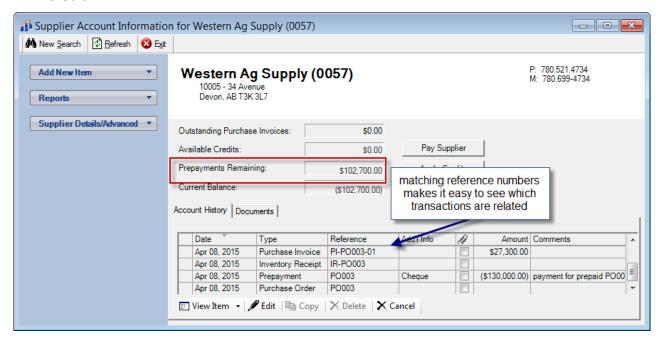
• Import the inventory receipt(s). Ensure each product row is linked to a purchase order so that remaining quantity on order is correct on the *Inventory Position report*.



Click the *Taxes and Credits* tab. Under *Available Credits*, click the *Apply* check box next to the
prepayment you previously made. *Amount* defaults to the dollar value of the purchase, but
can be edited.



• **Prepayment Remaining** on the supplier's account is reduced by the amount of the applied credit.



While this is the easiest method for *you*, it's preferred *least* by credit lenders. Money is going out, but until the prepaid product is delivered there is no corresponding increase in asset value. In essence, it looks like you're giving the supplier 'money for nothing', especially if you don't have a prepaid purchase order to backup where the money went.

# Tracking Prepayments using a Separate Product

#### **Method: Separate Prepaid Product Pros** Cons prepaid product value is reflected extra time to setup prebought in inventory immediately (this products (but is done only once and can often makes your banker very happy) be used year after year) very easy to see how much • need to exchange prebought product prepaid product has arrived and with the real thing each time actual how much has yet to arrive product is received no worries about applying Prepayment Credits to the wrong

#### Overview

Using a **Separate Prepaid Product** to track what you've prebought reflects a change in asset value even before the product is received.

You will receive the Prebought Product on an inventory receipt, import the inventory receipt onto a purchase invoice, and then use the PI to prepay the supplier. When you receive the actual product, you'll return the prepaid product at the same time (so no change in inventory value and no change to the supplier balance).

Note	This method is handy when you need to track the value of the product you
	have on hand, as well as the product you have prebought but not yet received.

#### **Creating the Purchase Order**

product or purchase

Create a POs as shown in the example above for the actual products. 200 MT of 11-52 at \$650/MT is used to demonstrate this method.

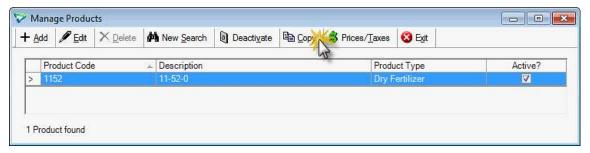
# Creating a new Prepaid Product (one-time task)

Before you can continue, you'll need to add new 'prebought products' to track prebuy purchases. You need to use a product that is different from the 'actual product' so that you don't confuse your inventory counts.

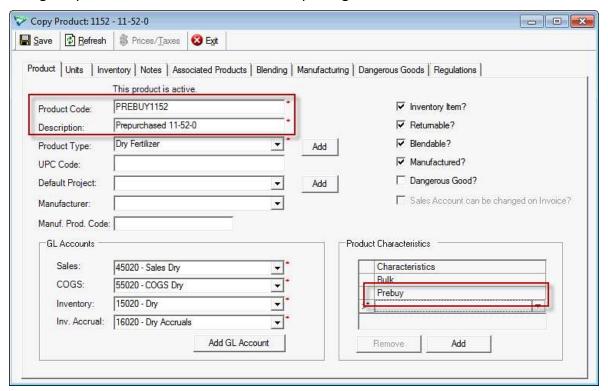
Note	This step is done only once for each prebought product.
	This step is done only once for each pressuaght product.

What you'll see on inventory reports is that you have 200 MT of prebought 1152 (which just happens to be stored at the supplier's warehouse, instead of at your own location) and that you also have a quantity of 'actual' 1152 that is sitting in a bin outside in your yard. Using the two different products will keep the two quantity balances separate.

• The easiest way to create a Prepaid Product is to copy the actual product.



• Change the **Product Code** and **Description** to indicate this is Prebought Product. Flag the product with a characteristic for reporting.



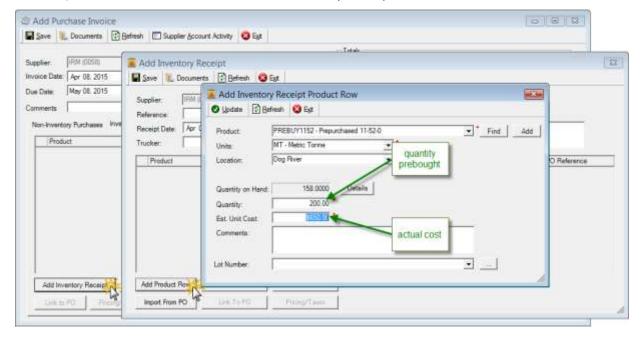
#### "Receiving" and Purchasing the Prebought Product

#### Note

Even though the prebought product is not going to be delivered for some time, you're going to create a receipt for the PREBUY product now so you can include its value as part your inventory assets. Since you're paying for the product, you really do own it; it's currently just being stored in the supplier's yard instead in your own.

You can have multiple lines for the same product on the Inventory Receipt if the prebought product will be delivered to more than one location.

Add a new Purchase Invoice. Click Add Inventory Receipt to record receipt of the prebought product (you need to record a receipt of this product so that it shows as an inventory asset). Enter the quantity purchased and use the prepaid cost (which will be the same as the actual cost) as the estimated cost. Save the Inventory Receipt, and then Save the Purchase Invoice.



• The *Inventory Position report* shows that you have 200 MT of 11-52 on order, and have already received 200 MT of PREBUY1152.

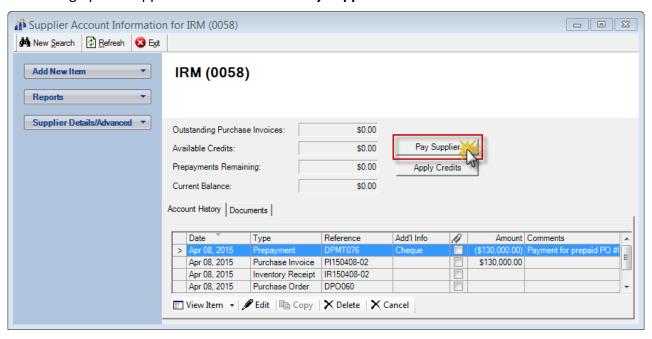
# Inventory Position Dog River

Individual Products Selected

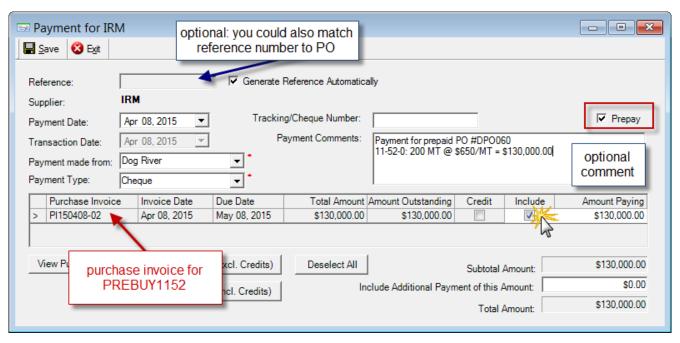
Dry Fertilizer						
Product	Units	Min Level	Qty On Hand	Qty Ordered	Qty Committed	Qty Available
11-52-0 (1152)	Metric Tonne	0.0	42.8181	200.0	76.6182	166.2
Prepurchased 11-52-0 (PREBUY1152)	Metric Tonne	0.0	200.0	0.0	0.0	200.0

# **Paying the Supplier**

• Bring up the Supplier Account and click Pay Supplier.



 Select the Payment Type. Include the Purchase Invoice created in the previous step and click Save.

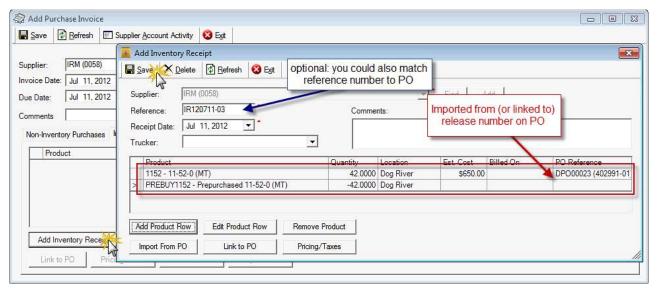


Print a cheque if applicable.

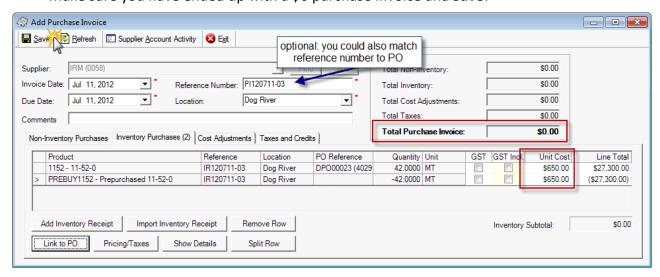
### **Exchanging the Prebought Product for the Real Thing**

When the actual product is delivered, you'll record that you have less prebought product in the supplier's warehouse, and more of the actual product in your own yard. You'll also want to make sure you don't pay for it twice! To make this happen, you need to swap out the "prebuy product" for the "real thing".

- Add a new Purchase Invoice. Click Add Inventory Receipt.
- On the first product row, record how much 'actual product' was delivered.
   Link to the existing *purchase order* to pick up the correct cost and draw down quantity on order.
- On a second product row, return the same quantity of 'prebuy product' to the supplier (use a negative quantity to indicate a return).



Make sure you have ended up with a \$0 purchase invoice and Save.



 The inventory balance for PREBUY1152 goes down, and the inventory balance for 11-52-0 goes up, but since both products had the same cost there is no net change to inventory value.

# **Prebought Quantities and Asset Values**

#### **How Many**

When you need to know *how many* you've got and *how many* are left to receive, there are a couple of reports that will help you out.

• The *Inventory Position report* shows the quantity of 11-52-0 you have on hand, and the quantity of PREBUY1152 that has yet to arrive.

# Inventory Position Dog River

Individual Products Selected

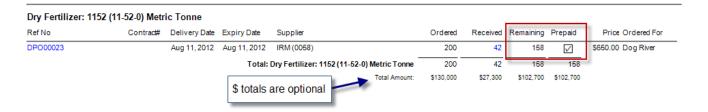
#### **Dry Fertilizer**

Product	Units	Min Level	Qty On Hand	Qty Ordered	Qty Committed	Qty Available
11-52-0 (1152)	Metric Tonne	0.0	84.8181	158.0	76.6182	166.2
Prepurchased 11-52-0 (PREBUY1152)	Metric Tonne	0.0	158.0 📤	0.0	0.0	158.0

• You can see the same quantity presented in a different way on the *Purchase Order Activity* report.

# TSL Custom Ag & Fuel Inc. Purchase Order Activity

Any Purchase Order Status; Any Status; Product Name is 1152 - 11-52-0; Any Location;



#### How Much It's Worth

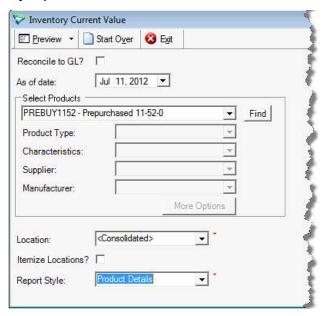
When you need to know the *value* of what you've already got and the *value* of what's left to receive, you'll use the *Inventory Current Value Report*.

• Uncheck Reconcile to GL.

**Characteristic = Prebuy** or select a specific prebuy product.

*Itemize Locations* if you entered your prebought product inventory receipts with more than one location.

Choose the *Report Style* you would like to see and click *Run*.



• The results tell you the *Quantity* and the **value** of what you've prebought that has not yet been delivered:

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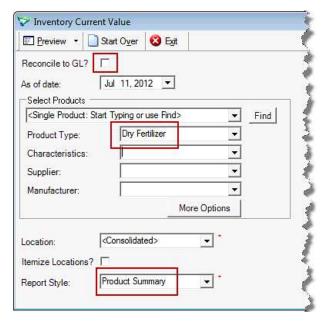
#### **Inventory Current Value**

Consolidated Product Name is PREBUY1152 - Prepurchased 11-52-0 Showing Product Details as of Jul 11, 2012

Prepurchased 11-52-0 (PREBUY1152) Metric Tonne Reference Location Quantity Unit Cost Amount IR120711-02 Jul 11, 2012 Dog River 158.0000 \$650.0000 \$102,700.00 Product Totals 158.0000 \$650,0000 \$102,700.00 Grand Total: \$102,700.00

There are *two ways* to run the *Inventory Current Value Report* when you want to know the value of ALL the 11-52-0 that you have – including product that is already in the yard <u>plus</u> product that has been prebought but not yet delivered.

• Option 1: The first way is to run as above, except to select your products, click **Product Type** = Dry Fertilizer



• Take the values of the products you want and add them together.

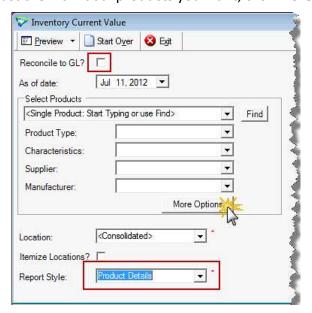
#### Tronia Testing Inc.

#### **Inventory Current Value**

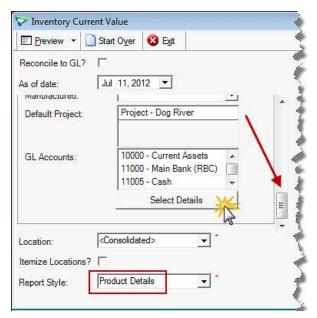
Consolidated Product Type is Dry Fertilizer Showing Product Summary as of Jul 11, 2012

Product	Quantity	Unit Cost	Amount
0-0-0-90 (Tiger 90) (T90) Metric Tonne	7.9000	\$0.0000	\$0.00
0-0-60 (0060) Metric Tonne	1,083.8441	\$474.8565	\$514,670.41
11-52-0 (1152) Metric Tonne	170.9097	\$551.2712	\$94,217.59
46-0-0 (4600) Metric Tonne	1,943.3510	\$493.8775	\$959,777.24
Prebought 46-0-0 (PREBUY4600) Metric Tonne	358.0000	\$650.0000	\$232,700.00
Prepurchased 0-0-60 (PREBUY0060) Metric Tonne	3.0000	\$50.0000	\$150.00
Prepurchased 11-52-0 (PREBUY1152) Metric Tonne	158.0000	\$650.0000	\$102,700.00
	Grand Total:		\$1,904,215.24

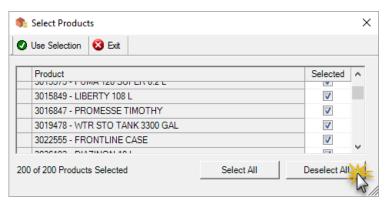
Option 2: to select just the individual products you want, click More Options



Scroll down to the bottom of the list and click Select Details



• Deselect All products ...

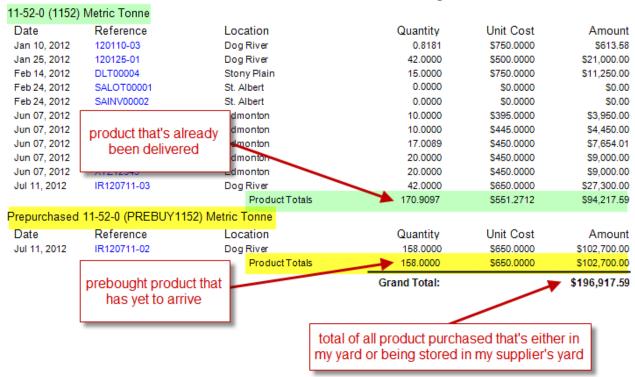


... and select (check off) just the products you want. Run the report.

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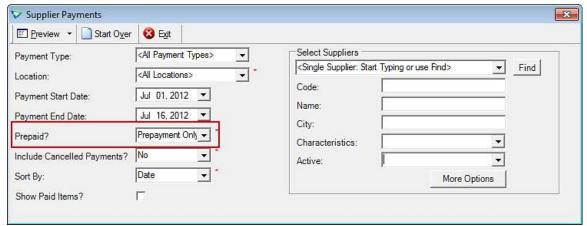
# **Inventory Current Value**

Consolidated Individual Products Selected Showing Product Details as of Jul 11, 2012



# **Supplier Prepayments**

• Use the **Supplier Payments report** to display prepayments by selecting **Prepayment Only**.



Accounts Payable > Reports > Supplier Payments



#### Tronia Testing Inc.

# **Supplier Payments**

Prepayments Only, Jun 01, 2012 to Jul 16, 2012

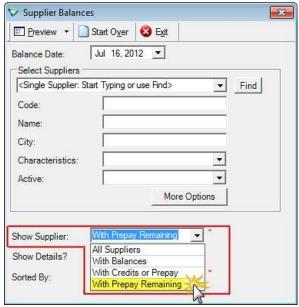
Supplier	Payment Type	Date	Location	Reference	Amount
Agrium	Cheque	Jun 07, 2012	Edmonton	0011	\$45,000.00
Parkland Ag Supply	Cheque	Jun 13, 2012	Dog River	DPMT00038	\$12,613.00
Abraham's Ag Supply	Cheque	Jun 20, 2012	Edmonton	0014	\$58,000.00
Western Ag Supply	Cheque	Jul 11, 2012	Dog River	DPMT00041	\$130,000.00
IRM	Cheque	Jul 11, 2012	Dog River	DPMT00042	\$130,000.00

Total Payments: \$375,613.00

# **Supplier Prepayment Balances**

(works best with the **Supplier Overpayment** method)

Reporting on each supplier's prepayment balance is easy: run the report like you normally
would except specify that you want to report only on Suppliers With Prepay Remaining.



Accounts Payable > Reports > Supplier Balances



# Tronia Testing Inc. Supplier Balances

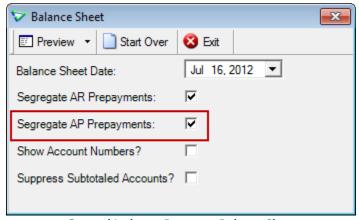
All Suppliers With Prepay Remaining as of Jul 16, 2012

Supplier	Balance	Charges	Credits	Prepay	Due 30+	Current	Overdue
Abraham's Ag Supply (S0029)	(101,988.40)		20,100.00	81,888.40			
Agrium (0054)	(22,436.13)	17,400.00		39,836.13			17,400.00
Cooke's Ag Supply (S0043)	(1,500.00)		1,000.00	500.00			
George's Ag Supply (S0035)	(17,737.78)		50.00	17,687.78			
Parkland Ag Supply (0044)	(11,000.05)	1,612.95		12,613.00			1,612.95
Water's Edge Small Engine Repair (S0021)	25,929.33	181,714.73	98,100.00	57,685.40			181,714.73
Western Ag Supply (0057)	27,300.00	130,000.00		102,700.00			130,000.00
Xmen (0052)	7,199.60	57,199.60		50,000.00	/		57,199.60
Zebra Distributors (0051)	62,325.00	66,825.00		4,500.00		12,450.00	54,375.00
Totals:	(31,908.43)	454,752.28	119,250.00	367,410.71	0.00	12,450.00	442,302.28

#### **Balance Sheet**

(works best with the **Supplier Overpayment** method)

• If you'd like to separate out the supplier prepayment balances from regular Accounts Payable balance, check the **Segregate AP Prepayments** box.



General Ledger > Reports > Balance Sheet

#### Liabilities Accounts Payable 456,264.68 Supplier Prepayments (367,410.71) 88,853.97 AP Subtotal GST Payable (665.72)PST Payable 58.59 Federal Taxes Payable 18.90 Provincial Taxes Payable 20.25 88,285.99 Total Liabilities \$88,285.99